## Name: Maneth (Lilee) Dethchan-Manibusan

## Directions on the use of this model:

This model is designed for anyone who is interested in knowing the cost structure for programs provided to homeless youths. Please note that these are Massachusetts State funded programs run by a third party nonprofit. These programs include Street Outreach, Drop in Center, Transitional Living, Independent Housing, Behavioral Health, Basic Center, and Housing Services. The model breaks down each program's cost elements based on assumptions in the YELLOW cells per program and by location. Numerical assumptions are made in the YELLOW cells for aspects of the programs. The GREEN cells are linked to the assumptions made in YELLOW and will change according to the YELLOW cells.

## Critical Assumptions:

The critical assumptions for this model are made in YELLOW to demonstrate cost based numerical assumptions for aspects of the programs per year. The GREEN cells are linked to the assumptions made in YELLOW and will change according to the YELLOW cells. Yellow cells represent future assumptions and green cells represent the final calculations per program per location. Numbers will change accordingly when changing the color coded cells. The model focuses on rate of change in factors such as salaries for directors and staff, costs of printed materials and its rate of increase, amount of printed materials, the number of youths per program per year, increase of youths throughout the years, stipend expense, and increase cost of living within regions.

## Results of the model and what they mean (or why they are valuable)

Based on the assumptions for each program, the cost of providing one program each of Street Outreach, Drop in Center, Transitional Living, Independent Housing, Behavioral Health, Basic Center, and Housing Services to 20 youths per program, the cost for the state is approximately $\$ 2.5 \mathrm{M}$. As these programs are being extended to more locations, the funding received from the state will need to increase as shown in the model. The model breaks down total costs per program per year into 5 years into the future. Additionally, the model accounts for program increases per year and the number of youths increase per year which will need approximately 13 M to fund these programs for the targeted homeless youths.

## Recommendations

As a necessary initiative for aiding homeless youths, the Special Commission should consider ALL aspects of the costs when allocating budgets. These costs include, but are not limited to, printing material, salaries of directors and staff, cost of transportation, etc. It is highly recommended to increase State funding to approximately $\$ 2.5$ million to account for program increases and expansion per year. It is important to note that these programs, including Street Outreach, Drop in Center, Transitional Living, Independent Housing, Behavioral Health, Basic Center, and Housing Service, account for 20 youths increase in usage.

## Future contact information:

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| Created By Maneth Dethchan-Manibusan Use this Model by changing the values in the Yellow cells. Green Cells are Totals per program |  | 3/4/2014 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Costs Per Programs |  | 2014 |  | 2015 |  | 2016 |  | 2017 |  | 2018 |
| Total Cost for Street Outreach | \$ | 195,683 | \$ | 395,599 | \$ | 599,882 | \$ | 808,683 | \$ | 1,022,173 |
| Total Cost of Drop In Center | \$ | 239,858 | \$ | 484,553 | \$ | 734,160 | \$ | 988,752 | \$ | 1,248,406 |
| Total Cost of Transitional Living | \$ | 251,058 | \$ | 497,053 | \$ | 747,959 | \$ | 1,003,851 | \$ | 1,264,803 |
| Total Cost of Independent Housing | \$ | 284,016 | \$ | 573,834 | \$ | 869,543 | \$ | 1,171,237 | \$ | 1,479,009 |
| Total Cost of Beahvorial Health | \$ | 457,714 | \$ | 924,583 | \$ | 1,400,747 | \$ | 1,886,345 | \$ | 2,381,517 |
| Total Cost of Basic Center | \$ | 974,168 | \$ | 1,967,819 | \$ | 2,981,246 | \$ | 4,014,745 | \$ | 5,068,616 |
| Total Cost of Housing Services | \$ | 115,582 | \$ | 233,476 | \$ | 353,716 | \$ | 476,337 | \$ | 601,375 |
| TOTAL COST | \$ | 2,518,079 | \$ | 5,076,917 | \$ | 7,687,253 | \$ | 10,349,950 | \$ | 13,065,899 |

## Assumptions

Street Outreach
Increase number of programs
Number of youths per program
Increase in youths
Number of Director
Number of staffs
Salary per director per hour
Increase in salary for dir
Hours worked per day
Number of days per yea
Number of weeks per yea
Salary per staff per hour
Increase in salary for staff
Hours worked per day
Number of days per year
Number of weeks per yea
Fringe Benefits
Training cost per staff
Increase in training cost
Number of printed materia
Cost per printed Material
Increase in cost per printed Materia
Cost of bus pass
Increase cost of bus pass
Percentage of youths needing bus passe
Average Miles Traveled per year
Cost per miles
Increase in gas prices per


|  |  |  |  | 2014 |  | $\mathbf{2 0 1 5}$ |  | 2016 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |


| Costs Per Programs |  | 2014 |  | 2015 |  | 2016 | 2017 |  | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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| Total Cost of Basic Center | \$ | 974,168 |  | 1,967,819 |  | 2,981,246 | \$ 4,014,745 | \$ | 5,068,616 |
| Total Cost of Housing Services | \$ | 115,582 | \$ | 233,476 | \$ | 353,716 | \$ 1,648 | \$ | 601,375 |
| TOTAL COST |  | 2,518,079 |  | 5,076,917 |  | 7,687,253 | \$ 9,875,262 |  | 13,065,899 |



|  | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Cost per Program |  |  |  |  |  |  |  |  |
| Director's Salary | $\$$ | 44,928 | $\$$ | 90,755 | $\$ 137,493$ | $\$ 185,157$ | $\$ 233,761$ |  |
| Staff's Salary | $\$$ | 59,904 | $\$ 121,006$ | $\$ 183,324$ | $\$ 246,877$ | $\$ 311,682$ |  |  |
| Training Expense | $\$$ | 400 | $\$$ | 808 | $\$$ | 1,224 | $\$$ | 1,648 |


| Costs Per Programs | 2014 |  | 2015 |  | 2016 |  | 2017 |  | 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Cost for Street Outreach | \$ | 195,683 | \$ | 395,599 | \$ | 599,882 | \$ | 808,683 | \$ | 1,022,173 |
| Total Cost of Drop In Center | \$ | 239,858 | \$ | 484,553 | \$ | 734,160 | \$ | 988,752 | \$ | 1,248,406 |
| Total Cost of Transitional Living | \$ | 251,058 | \$ | 497,053 | \$ | 747,959 | \$ | 1,003,851 | \$ | 1,264,803 |
| Total Cost of Independent Housing | \$ | 284,016 | \$ | 573,834 | \$ | 869,543 | \$ | 1,171,237 | \$ | 1,479,009 |
| Total Cost of Beahvorial Health | \$ | 457,714 | \$ | 924,583 | \$ | 1,400,747 | \$ | 1,886,345 | \$ | 2,381,517 |
| Total Cost of | \$ | 974,168 | \$ | 1,967,819 | \$ | 2,981,246 | \$ | 4,014,745 | \$ | 5,068,616 |
| Total Cost of Housing Services | \$ | 115,582 | \$ | 233,476 | \$ | 353,716 | \$ | 1,648 | \$ | 601,375 |
| total cost |  | 2,518,079 | \$ | 5,076,917 | \$ | 7,687,253 | \$ | 9,875,262 | \$ | 3,065,8 |


| Drop in center | 2014 |  | 2015 |  | 2016 |  | 2017 |  |  | 2018 |  | 2014 |  | 2015 |  | 2016 |  | 2017 |  | 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of programs and location |  | 1 |  | 2 |  | 3 |  | 4 |  | 5 | Cost per Program |  |  |  |  |  |  |  |  |  |  |
| Increase number of programs |  |  |  | 1 |  | 1 |  | 1 |  | 1 |  |  |  |  |  |  |  |  |  |  |  |
| Number of youths per program |  | 20 |  | 20 |  | 20 |  | 21 |  | 21 | Director's Salary | \$ | 79,872 | \$ | 161,341 | \$ | 244,432 | \$ | 329,169 | \$ | 415,576 |
| Increase in youths |  |  |  | 1\% |  | 1\% |  | 1\% |  | 1\% | Staff's Salary | \$ | 106,496 | \$ | 215,122 | \$ | 325,910 | \$ | 438,892 | \$ | 554,101 |
| Number of Directors |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 | Training Expense | \$ | 400 | \$ | 808 | \$ | 1,224 | \$ | 1,648 | \$ | 2,081 |
| Number of staffs |  |  |  | 2 |  | 2 |  | 2 |  | 2 | Bus Expense | \$ | 790 | \$ | 1,612 | \$ | 2,466 | \$ | 3,354 | \$ | 4,277 |
| Salary per director per hour | \$ | 30 | \$ | 30 | \$ | 31 | \$ | 31 | \$ | 31 | Rent Expense | \$ | 14,000 | \$ | 28,280 | \$ | 42,844 | \$ | 57,697 | \$ | 72,842 |
| Increase in salary for director |  |  |  | 1\% |  | 1\% |  | 1\% |  | 1\% | Cleaning Expense | \$ | 6,000 | \$ | 12,120 | \$ | 18,362 | \$ | 24,727 | \$ | 31,218 |
| Hours worked per day |  | 8 |  | 8 |  | 8 |  | 8 |  | 8 | Repairs Expense | \$ | 7,600 | \$ | 15,352 | \$ | 23,258 | \$ | 31,321 | \$ | 39,543 |
| Number of days per year |  | 5 |  | 5 |  | 5 |  | 5 |  | 5 | Insurance Expense | \$ | 10,000 | \$ | 20,200 | \$ | 30,603 | \$ | 41,212 | \$ | 52,030 |
| Number of weeks per year |  | 52 |  | 52 |  | 52 |  | 52 |  | 52 | Cost of Food | \$ | 1,200 | \$ | 2,448 | \$ | 3,746 | \$ | 5,095 | \$ | 6,497 |
| Salary per staff | \$ | 20 | \$ | 20 | \$ | 20 | \$ | 21 | \$ | 21 | Office Supplies | \$ | 6,000 | \$ | 12,120 | \$ | 18,362 | \$ | 24,727 | \$ | 31,218 |
| Increase in salary for staff |  |  |  | 1\% |  | 1\% |  | 1\% |  | 1\% | Printed Material Expense | \$ | 7,500 | \$ | 15,150 | \$ | 22,952 | \$ | 30,909 | \$ | 39,023 |
| Hours worked per day |  | 8 |  | 8 |  | 8 |  | 8 |  | 8 | Total Cost of Drop In Center | \$ | 239,858 | \$ | 484,553 | \$ | 734,160 | \$ | 988,752 | \$ | 1,248,406 |
| Number of days per year |  | 5 |  | 5 |  | 5 |  | 5 |  | 5 |  |  |  |  |  |  |  |  |  |  |  |
| Number of weeks per year |  | 52 |  | 52 |  | 52 |  | 52 |  | 52 |  |  |  |  |  |  |  |  |  |  |  |
| Payroll taxes |  | 10\% |  | 10\% |  | 10\% |  | 10\% |  | 10\% |  |  |  |  |  |  |  |  |  |  |  |
| Fringe Benefits |  | 18\% |  | 18\% |  | 18\% |  | 18\% |  | 18\% |  |  |  |  |  |  |  |  |  |  |  |
| Training cost per staff | \$ | 200 | \$ | 202 | \$ | 204 | \$ | 206 | \$ | 208 |  |  |  |  |  |  |  |  |  |  |  |
| Increase in training cost |  |  |  | 1\% |  | 1\% |  | 1\% |  | 1\% |  |  |  |  |  |  |  |  |  |  |  |
| Cost of bus pass | \$ | 79 | \$ | 80 | \$ | 81 | \$ | 81 | \$ | 82 |  |  |  |  |  |  |  |  |  |  |  |
| Increase cost of bus pass |  |  |  | 1\% |  | 1\% |  | 1\% |  | 1\% |  |  |  |  |  |  |  |  |  |  |  |
| Percentage of youths needing bus passes |  | 50\% |  | 50\% |  | 50\% |  | 50\% |  | 50\% |  |  |  |  |  |  |  |  |  |  |  |
| Number of Buildings |  | 2 |  | 2 |  | 2 |  | 2 |  | 2 |  |  |  |  |  |  |  |  |  |  |  |
| Average cost per building | \$ | 7,000 | \$ | 7,070 | \$ | 7,141 | \$ | 7,212 | \$ | 7,284 |  |  |  |  |  |  |  |  |  |  |  |
| Increase cost of building |  |  |  | 1\% |  | 1\% |  | 1\% |  | 1\% |  |  |  |  |  |  |  |  |  |  |  |
| Average cleaning expense per building | \$ | 3,000 | \$ | 3,030 | \$ | 3,060 | \$ | 3,091 | \$ | 3,122 |  |  |  |  |  |  |  |  |  |  |  |
| Rate increase for cleaning expense |  |  |  | 1\% |  | 1\% |  | 1\% |  | 1\% |  |  |  |  |  |  |  |  |  |  |  |
| Average insurance premium per building | \$ | 5,000 | \$ | 5,050 | \$ | 5,101 | \$ | 5,152 | \$ | 5,203 |  |  |  |  |  |  |  |  |  |  |  |
| Rate increase for insurance premium |  |  |  | 1\% |  | 1\% |  | 1\% |  | 1\% |  |  |  |  |  |  |  |  |  |  |  |
| Contingency Repairs per building | \$ | 3,800 | \$ | 3,838 | \$ | 3,876 | \$ | 3,915 | \$ | 3,954 |  |  |  |  |  |  |  |  |  |  |  |
| Increase cost repairs |  |  |  | 1\% |  | 1\% |  | 1\% |  | 1\% |  |  |  |  |  |  |  |  |  |  |  |
| Cost of office supplies | \$ | 3,000 | \$ | 3,030 | \$ | 3,060 | \$ | 3,091 | \$ | 3,122 |  |  |  |  |  |  |  |  |  |  |  |
| Increase cost of office supplies |  |  |  | 1\% |  | 1\% |  | 1\% |  | 1\% |  |  |  |  |  |  |  |  |  |  |  |
| Cost of food per youth | \$ | 60 | \$ | 61 | \$ | 61 | \$ | 62 | \$ | 62 |  |  |  |  |  |  |  |  |  |  |  |
| Increase cost of food |  |  |  | 1\% |  | 1\% |  | 1\% |  | 1\% |  |  |  |  |  |  |  |  |  |  |  |
| Cost per printed Material | \$ | 2 | \$ | 2 | \$ | 2 | \$ | 2 | \$ | 2 |  |  |  |  |  |  |  |  |  |  |  |
| Increase cost per printed material |  |  |  | 1\% |  | 1\% |  | 1\% |  | 1\% |  |  |  |  |  |  |  |  |  |  |  |
| Number of printed material |  | 5,000 |  | 5,000 |  | 5,000 |  | 5,000 |  | 5,000 |  |  |  |  |  |  |  |  |  |  |  |

